

Food as Medicine

Cold Storage Application Evaluation Rubric

Applicant Farm:

Date of Review:

Farm Operations

	Excellent fit (3)	Fits minimum criteria (2)	Needs assistance in this area (1)	Does not fit program criteria (0)
On-farm experience (experience = time owning and/or working and volunteering on farms)	5+ years of on-farm experience	3-4 years of on-farm experience	1-2 years of on-farm experience	1 year or less of on-farm experience
Own, Lease or Rent farmland	Own	Stable long-term lease or land contract	Rent	
Food safety plan or training	A current food safety certification (such as GAPs or OFRR) Or Work with a Produce Safety Tech and demonstrated implementation of food safety procedures	Demonstrated implementation of food safety procedures	Some awareness of food safety practices, but not fully implemented on-farm	No food safety practices awareness or interest
Farm infrastructure (Electricity hook-up, Clean water system, Hoop house, Farm specific delivery vehicle, Irrigation system, some cold storage, other)	4+ infrastructure elements	3+ infrastructure elements	2+ infrastructure elements	1 or fewer infrastructure elements

Market

	Excellent fit (3)	Fits minimum criteria (2)	Needs assistance in this area (1)	Does not fit program criteria (0)
Regularly attends participating Prescription for Health markets as a full-time vendor. (Markets with multiple days count as multiple markets.)	Attends three of the participating markets	Attends two of the participating markets	Attends one of the participating markets	Does not attend a participating market
Experience accepting food assistance	Has participated in two or more food assistance programs	Has participated in a food assistance programs	Interested or considered participating in food assistance programs	Not interested in participating in food assistance programs
Product offerings fit with needs of families	5+ types of produce	4+ types of produce	3+ types of produce	Under 3 types of produce
Sells to institutions (school, hospital, nursing home, etc)	Sells to any institutions		Interested in selling to institutions	Not interested in selling to institutions
Wholesale produce experience	Multiple established wholesale accounts	At least one established wholesale account	Has tried or desires to sell wholesale, but no established accounts	No interest in wholesale

Project Details

	Excellent fit (3)	Fits minimum criteria (2)	Needs assistance in this area (1)	Does not fit program criteria (0)
Detailed and complete budget	Budget contains recent quotes from a contractor or supplier (include note on how detailed)	Budget contains cost estimates that are all realistic in the current market	Some cost estimates that are unrealistically high or low	No budget narrative has unrealistic budget estimates Budget narrative includes items not allowable under the grant.
Experience or plan for record keeping	Application demonstrates they are tracking both revenue and expenses		Application only indicates the tracking of sales revenue	No recordkeeping practices

Additional Points

	Applicable (1)	Not Applicable (0)
Woman/Femme owner/operator		
Black/Indigenous owned farm		
Functional water & electric hook-ups already present		
Interested in participating in Farm to School		
Does their list of primary crops demonstrate a need for cold storage? More than one crop listed should need cold storage.*		